



The Enterprise Group
Of Jackson, Inc.

Leading Jackson's Economic Growth



Why Jackson?

Jackson County is an urban area with big-city amenities, strategically positioned along I-94 and US-127 highways, to supply the automotive market and other industries.

Demographics

Jackson County boasts a diversified manufacturing community with an immediate availability of workers skilled in automotive; medical and aerospace; parts production and assembly.

POPULATION

Jackson County	160,248
City of Jackson	33,534
*Within 30 mile commute	953,660

Source: 2010 US Census

*Includes Branch, Calhoun, Hillsdale, Ingham, Lenawee and Washtenaw Counties

MEDIAN HOUSEHOLD INCOME

\$42,862

LOCATION

Jackson County has consistently been rated one of the 10 most affordable housing markets in the United States. Besides affordable housing, Jackson County offers a less hectic lifestyle, little traffic congestion and housing that is not far from schools, shopping, restaurants, churches and entertainment.

MEDIAN AGE (2010)

Jackson County	39.7
Michigan	37.1
U.S.	36.6

Source: 2010 US Census

EDUCATION LEVEL JACKSON COUNTY

Bachelor's degree or higher	17.7%
United States	24.4%

Source: 2010 US Census

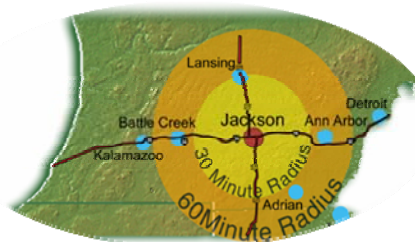
JACKSON COUNTY COST OF LIVING

	Jackson County	MI
Overall	81	90
Food	97	95
Housing	43	n/a
Utilities	104	105
Transportation	99	n/a
Health care	90	n/a
Miscellaneous	91	93
US average	100	100

Source: Sperling's Best Places, May 2012

The Detroit MSA is a world center for automotive headquarters operations, research, design, and manufacture. The headquarters of Ford Motor Company, GM, and Chrysler are within 60 miles of Jackson County.

Jackson County is where business intersects with advanced manufacturing, a vibrant economic development initiative and an immense talent pool.





Jackson County Business Community Profile

In addition to many established industries, the area has become a magnet for emerging and rapidly growing sectors such as:

- Automotive R&D and Engineering
- High Tech and Alternative Energy
- Life Sciences
- Advanced Manufacturing

TOP 25 JACKSON COUNTY EMPLOYERS – EXCLUDING MANUFACTURING (April 2012)

Company Name	Business Description	Employees
Allegiance Health System	Medical Center	3,620
Consumers Energy	Utility Headquarters	2,400
Michigan Department of Corrections	Correctional Facilities	2,040
Great Lakes Home Health & Hospice	Health and Hospice Services	1,118
Local Government	City and County Government	870
Jackson Public Schools	Education-Public School	782
Meijer, Inc. (2 locations)	Retail/Grocer	755
News Group/Midwest News	News dealers & newsstands	750
Jackson Community College	Higher Learning Institution	650
Jackson County Intermediate School District	Education	500
McDonald's (8 locations)	Restaurant	450
Wal-Mart/Sam's Club	Retail/Grocer	417
Call Center HR	Temporary help services	400
Sears Roebuck	Retail/Department Store	300
Spring Arbor University	Higher Learning Institution	300
Ganton Countryside Care Center	Retirement Community	300
Anesthesia Business Consultants	Medical Billing	260
Vista Grande Villa	Retirement Community	250
Polly's/Country Market	Grocer/Deli	162
Commonwealth & Associates	Engineering Services	150
Omni Source Group	Recyclable Material Merchant	135
Target	Retail/Grocer	135
Goodwill Industries	Retail-used merchandise	131
Kroger Co.	Grocer/Deli	125
Jackson Citizen Patriot	Newspaper publisher	107



REGIONAL MANUFACTURING

The Jackson County region has a strong automotive industry sector. There are approximately 260 diverse companies in Jackson and over 600 within a 30-mile radius. Sixty percent of the companies sell products and services to the automotive market. More than 30 companies have diversified into manufacturing medical devices.

TOP JACKSON COUNTY MANUFACTURERS AND RELATED COMPANIES (April 2012)

Company Name	Description	Total Emp.
Michigan Automotive Compressor (MACI)	Compressor and clutch manufacturer	740
Eaton Corporation	Hydraulic component for aerospace/auto manufacturer	598
TAC Manufacturing	Automotive component manufacturer	590
Dawn Food Products	Food processing manufacturer and distributor	483
Gerdau/Mac Steel	Rolled steel shape manufacturer	349
Tenneco	Emission and ride control design and manufacturer	270
Alro Steel	Steel, plastic and industrial distributor	325
Milso Michigan Seat/Jackson Canvas	Special equipment seat design and manufacturer	235
Melling Tool	Oil pump manufacturer	255
Adco Products	Adhesive/sealant manufacturer	230
Midbrook	Medical device manufacturer	165
Aunt Millie's/Perfection Bakery	Commercial baker/retail	152
CertainTeed Corporation	Exterior vinyl product manufacturer	147
Allied Chucker & Engineering	Hardware manufacturer	144
Production Engineering	CNC machining for automotive	130
Mid-American Products	Plastics manufacturer	111
Classic Turning	CNC machining for aerospace/medical/automotive	110
C. Thorrez Industries	Precision-machined metal manufacturer	106
Industrial Steel Treating, Co.	Metal Heat Treating manufacturer	90
Lomar Machine & Tool Co.	Automotive component manufacturer	88
Orbitform, Inc.	Surgical & Medical Instrument manufacturer	86

The International Connection

Firms headquartered in Bermuda, Canada, England, France, Germany, India, Ireland, Italy, Korea, Japan, Netherlands, Switzerland and Taiwan find Jackson County a welcoming, low cost location for doing business.



WORKFORCE

The Jackson County active labor market extends into the adjacent counties of Hillsdale and Lenawee, which is within the South Central MI Labor Force, providing a labor pool of 133,875 and both of which are within a 30-minute commute of Jackson County.

Jackson Community College Enrollment (2011) 11,082

Includes all Jackson County locations

Employment Data	Jackson County MSA	Hillsdale County	Lenawee County
Labor Force	71,677	18,817	43,434
Employment	66,162	17,192	39,825
Unemployed	5,515	1,625	3,609
Unemployment Rate	7.7%	8.6%	8.2%

Source: Bureau of Labor Market Information & Strategic Initiatives, April 2012

JOB COUNTS BY COUNTIES WHERE JACKSON COUNTY WORKERS LIVE

County	Count	Share
Total All Jobs	52,904	100%
Jackson County	31,865	60.2%
Ingham County	2,143	4.1%
Lenawee County	1,930	3.6%
Hillsdale County	1,816	3.4%
Wayne County	1,582	3.0%
Washtenaw County	1,411	2.7%
Calhoun County	1,367	2.6%
Oakland County	1,185	2.2%
Eaton County	851	1.6%
Genesee County	787	1.5%
All Other Locations	7,967	15.1%

Source: U.S Census Bureau, On The Map Application and LEHD Origin-Destination Employment Statistics 2nd Quarter of 2002-2009

Spring Arbor University Enrollment (2012) 2,036

Does not include state-wide satellite campus enrollment

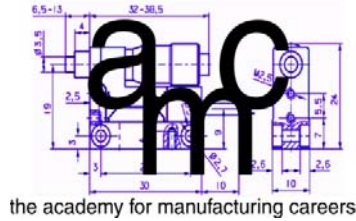
Baker College Enrollment (2012) 2,700

State-wide enrollment is 40,000, which includes the Jackson Campus



TRAINING JACKSON'S WORKFORCE

In 2005, The Jackson Area Manufacturers Association (JAMA) announced the official launch of the Academy for Manufacturing Careers (AMC), a “unique program that delivers advanced manufacturing skilled trades training through the collaborative effort of JAMA, area manufacturers, multiple educational partners and South Central Michigan Works! The AMC is a U.S. Department of Labor certified Registered Apprenticeship Training Program, a Michigan Regional Skills Alliance, a state-licensed Proprietary Trade School, and a regionally and nationally recognized best practice model for apprenticeship programs and industry-driven training. The AMC offers full apprenticeship program training for CNC machinists, tool and die makers, mold makers, machine builders, machine repair technicians, industrial maintenance mechanics and industrial electricians. The AMC also provides shorter certificate training programs in welding, CNC machining, and machine maintenance and troubleshooting. A majority of courses offered via the apprenticeship and certificate programs include options for earning college credit aligned to one or more associate degrees.



the academy for manufacturing careers

Beyond all of the standardized course offerings, the AMC excels in the design and delivery of customized training created to fill the specific needs of area companies, in a cost-effective, flexible, timely solution.

In addition to adult training, the AMC also runs a number of area youth programs, including the popular I Can Make It Camp, a summer overnight camp for 4th-6th graders, and Machining U, a manufacturing summer day camp for 7th-10th graders. New youth programs began during the 2011-2012 school year, including Engineering is Elementary for K-5th graders and Hot Rod U, which gives 9th-12th grade students the opportunity to design and build a street-legal hot rod from the ground up.

The AMC has handled over 2,000 skilled trades training class registrations serving over 2,500 adult registrants and nearly 70 area companies. Within those numbers are over 165 apprentices and journeyman graduates.

Whether you are a resident, visitor or prospective new business; Jackson County has a multitude of assets and advantages that have place-making and business-advantage qualities.

- Home to two certified business parks, including Jackson Technology Park SmartZoneSM, one of only 15 state business parks designated as a SmartZoneSM by the Michigan Economic Development Corporation.
- Six Industrial Parks with more than 1,000 acres of developed land.
- Port Lansing, Foreign Trade Zone #275, expanded to include Jackson County and seven other mid-Michigan counties, focusing on importing and exporting machinery and equipment. Jackson County is also included in Port of Battle Creek – Foreign Trade Zone #43 to assist local business with trade-related needs.
- An expedited public permitting process with all local units of Jackson County Government. Jackson County Government is divided into 19 townships, the City of Jackson, and six villages. Twelve county commission districts govern the county. There are six additional elected county officials. Seven elected officials govern the City of Jackson. Each township elects five to seven officials, and each village generally elects nine officials, which include members of the governing board.
- Creating valuable partnerships to attract businesses and to promote community goodwill and sustainable economic activities.
- Food System Economic Partnership (FSEP) exists to catalyze change in the food system of southeastern Michigan. FSEP stimulates and supports change in the food system of our region by working with and developing opportunities for the entrepreneurial community. FSEP provides diverse food system entrepreneurs with access to market information and tools, business development support, educational opportunities and access to a growing network of experts and resource providers.

THE JACKSON COUNTY ADVANTAGE

HEALTH CARE



Jackson's assortment of health care agencies, offer a complete continuum of care for people of all ages – from prenatal care to hospice care.

Allegiance Health System is a five-time recipient of Thomson Reuters 100 Top Hospitals award and has also earned national recognition for exceptional quality and safety. Allegiance Health features a 411-bed hospital, a long-term acute care hospital, a network of primary and specialty care physicians and a broad range of inpatient and outpatient services. Allegiance Health also provides open-heart services at its Heart and Vascular Center along with coordinated care for medical specialties involving bones, muscles, brain and nerves at the Specialty Center.

Great Lakes Caring (GLC) is one of the Midwest's premier providers of a continuum of care, consisting of home health and hospice care, as well as home medical equipment. GLC care services are delivered with an unparalleled level of quality by an exceptionally dedicated team of health care professionals to more than 6,000 patients across Michigan, Indiana and Ohio. GLC takes an intimate approach to caring for patients, along with their relentless pursuit of advanced health care technologies and

innovative care services, which drives more than 2,000 loyal physicians to entrust their patients' care to Great Lakes Caring. Great Lakes Caring was named to the Inc. 5000 list of the fastest-growing private companies in America consistently in 2007, 2008 and 2009.

Blake Woods Medical Park Surgery Center is a state-of-the-art ophthalmology outpatient surgery center located in Jackson. Blake Woods Surgery Center offers a competitive, efficient and well-managed health care option to patients in the mid-Michigan area. The 12,000 square foot outpatient facility has three surgical suites and procedure suites, as well as private recovery areas. With outstanding facilities, expert and caring staff, respected and talented physicians and state-of-the-art technology, Blake Woods delivers high quality medical care in a timely and cost-effective manner.



EG AFFILIATE ORGANIZATIONS

The Enterprise Group of Jackson, Inc. (EG) is a one-stop economic development agency for Jackson County that brings vital organizations together on behalf of Jackson County:

- The Jackson Area Manufacturers Association
- The Academy for Manufacturing Careers
- The Armory Arts Village
- The Procurement Technical Assistance Center
- The Economic Development Division, which staffs:
 - The Jackson County Brownfield Redevelopment Authority
 - The Jackson County Economic Development Corporation
 - The Blackman Charter Township Downtown Development Authority
 - The Blackman Charter Township Local Development Finance Authority
 - The Parma-Sandstone Local Development Finance Authority
 - The Leoni Township Downtown Development Authority

LOCATION AND TRANSPORTATION INFRASTRUCTURE

Jackson County provides close and central proximity to major Midwest travel and business destinations. Located 60 miles from the city of Detroit, Jackson County is also only 200 miles from Chicago. The Jackson County area is an easy commute for employees and business travelers. Well-maintained highways, toll-free interstates and tree-lined city streets help keep all of Jackson County connected and accessible. Amtrak service links Jackson County to Chicago, a number of cities in Michigan and 450 other destinations in the U.S., with the potential for an eventual high-speed rail system.

Jackson County Airport-Reynolds Field is home to over 100 general aviation aircraft ranging from single engine planes to business/corporate jet aircraft. The Airport is home to many businesses including the Jackson Community College Flight School. **Detroit Metropolitan Airport (DTW)**, located 60 miles from Jackson County, offers multiple direct commercial flights to all major international cities, ranked #11 nationally and is the major Delta hub. Annual business passengers equal 19,996,045 and annual international passengers equal 2,973,308. Primary international destinations are Amsterdam, Frankfurt, London, Paris, Toronto, and Tokyo.

RANKINGS

2012 Jackson County “Led the U.S. with a 2.2 percent point decrease in unemployment for the year ending in Feb. 2012”, according to the U.S. Bureau of Labor Statistics.
Bloomberg News

2011 Allegiance Health receives national recognition as the award recipient of the Foster G. McGaw for excellence in community service in 2011.

2011 “One of the nations’ top 10 metropolitan areas of less than 200,000 populations as a place to do business”
Site Selection Magazine

2010 Armory Arts Village recognized as one of “10 of the world’s most unusual apartments”
MSN Real Estate

2008 Jackson receives Smart Zone designation

2007 Armory Arts Village and the City of Jackson received the Cool Cities Neighborhood in Progress Project of the Year

2004 Jackson designated as a “Cool City”

2004 Jackson named 4th best golf value in America
Golf Digest Magazine

2000 Ella Sharp Museum ranked 1st in Small Museums and 2nd in Art Galleries
Michigan’s Best Treasure Awards, Reader’s Choice Award

2001 Jackson is All-American City Finalist

1997 Jackson rated #14 for best place to play golf
Golf Digest Magazine

Other Community Rankings:

Dahlem Environmental Center ranked 3rd among Michigan’s nature centers

Cascades Falls Park ranked #1 Sledding Hill in Michigan

Phyllis Haehnle Memorial Sanctuary rated 4th best bird watching site in Michigan